



The Alliance Matters

Happy New Year!!

Welcome to “The Alliance Matters”, a newsletter focused on keeping you informed about the CYBER NY Alliance initiatives and accomplishments, highlights about our Central New York (CNY) region, defense industry, members, our partners and upcoming events.

The Central New York Defense Alliance, a not-for-profit 501(c) 6 corporation, doing business as the CYBER NY Alliance was established in 2011 to actively support the region’s Department of Defense (DoD) assets: Air Force Research Laboratory at Rome (Rome Lab), Eastern Area Defense Sector (EADS) and Defense Finance and Accounting Service (DFAS), located at the Griffiss Business and Technology Park.

The Alliance is the ONLY not-for-profit corporation in the region that is positioned to legally engage in lobbying to strengthen and expand the defense industry and the Command & Control, Communications, Computing and Intelligence (C4I), Cyber and Nano technology base of CNY.



The CNYA, together with the Mohawk Valley EDGE, Griffiss Institute, Cyber Research Institute and CenterState CEO, proactively engage our CNY community that stretches across Interstates 90 and 81 to support new initiatives that enhance the high tech footprint and create jobs in CNY. Our work is critical to ensuring our cornerstone asset, Rome Lab, grows as we develop our CNY technology base.

2015 Highlights

- The Rome Lab research and development program continues to stay strong, achieving over **\$1 Billion** dollars in revenue in 2015. The 2015 revenue translates to over a \$300 Million dollars in economic impact to our CNY region.
- We have unprecedented support from our Local, State and Federal officials including County Executive Anthony Picente, Senator Joe Griffo, Assemblyman Anthony Brindisi, Congressman Hanna, and Senators Chuck Schumer and Kristen Gillibrand. They actively support our regional Department of Defense (DoD) assets – Rome Lab, EADS and DFAS. It’s with their support and the synergies between New York’s technology initiatives and Rome Lab C4I, Cyber and Nano that will enable further development of New York’s CYBER Valley brand.

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- NYS Lt. Gov. Hochul**, joined by Senator Griffo, Assemblyman Brindisi, County Executive Picente and Rome Mayor Fusco, visited Rome Lab on 26 October. Colonel Timothy Pennington, Rome Lab Commander, presented an overview of the Lab and emphasized that the Rome Lab customer portfolio is very diverse because of the expertise of Rome Lab personnel, the unique C4I and Nano technical capabilities and the numerous one of a kind laboratories. The last visit by a Senior New York Official to the Lab was in 2005. This event represents a major first step in establishing a relationship between NY and Air Force leadership that will open the doors for more collaboration and partnerships.



- NYS Senator Schumer**, joined by Senator Griffo and Assemblyman Brindisi, visited Rome Lab on 26 October. Mr. Sakulich, acting Rome



Lab Director, provided an overview of the Lab's comprehensive Research and Development (R&D) program that is critical to the Air Force and our Nation's prowess. At this event, Senator Schumer had "hands on" experience with Rome Lab developed tools that have transitioned to the warfighter.

<http://www.schumer.senate.gov/newsroom/press-releases/schumer-rome-labs-must-remain-a-national-leader-in-command-control-communications-cyber-and-intelligence-technology-senator-will-tour-lab-and-outline-plan-to-protect-fed-funding-will-also-update-on-efforts-to-preserve-dfas>

- On 16 December 2015, U.S. Senator Charles E. Schumer announced that **"Rome Labs is at the Epicenter of Cyber-Defense and Cutting-Edge Communications"** and that the **Omnibus spending bill included an increase to R&D funding for Rome Lab**. With the additional funding, Rome Labs will develop a Cyber City Experimentation Range, which provides a real time, realistic environment to assist with the development of effective deployment of cyber technology to the battlefield."

<http://www.schumer.senate.gov/newsroom/press-releases/schumer-announces-more-than-45-million-in-additional-federal-funding-for-rome-labs-in-just-unveiled-omnibus-bill>



- Utica Observer Dispatch featured a story on Rome Lab on 29 October 2015. Congressman



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Hanna, Senator Griffo and Assemblyman Brindisi stated their strong support for Rome Lab's continued growth. Read more at

<http://www.uticaod.com/article/20151029/NEWS/151029290/10375/NEWS/?Start=1>

2016 Way Ahead

The beginning of a new fiscal year is upon us and we need our members continued corporate commitment and financial support, now more than ever, since our state funding is fully expended. We continue to search for other government funding but your support is the most reliable. With your support the Alliance can continue to:

- Work with our Local, State, and Federal representatives on the stability, growth and promotion of CNY's regional Department of Defense (DoD) entities – Air Force Research Laboratory at Rome (AFRL Rome), Eastern Area Defense Sector (EADS) and Defense Finance and Accounting Service (DFAS).
- Coordinate with other regional not-for-profit organizations such as: Griffiss Institute, Cyber Research Institute, NUAIR, Mohawk Valley EDGE, and CenterState CEO to ensure that CYBER NY Alliance lobbying activities reflect the broadest set of regional concerns.
- Advocate for opportunities, including public-private partnerships that leverage the technical expertise of the region and will attract new commercial C4I, Cyber and UAS technology business to CNY.
- Work with our NY academic institutions to promote C4I and UAS education to ensure that our region continues to maintain the highest quality workforce.

Upcoming Events

- Quarterly **CYBER NY ALLIANCE MEMBERS ONLY** meeting 22 February 2016. Checkout the CYBER NY Alliance calendar at www.cybernyalliance.org for details.
- **AFCEA Erie Canal Chapter 6th Biennial C4I and Cyber Conference – 14-16 June 16** - For more info: http://www.afceaeriecanal.com/CYBERCONFERENCE_2016_ANNOUNCEMENT.html
- **NYS Cyber Security Conference – June 8-9, 2016** - For more info: <https://www.nysforum.org/events/csc-2015/exhibitsponsorinfotext.aspx>

The Alliance is working on a number of exciting opportunities for our region. Get more involved and help support:

- Development of new regional initiatives.
- Alliance backend operations (e.g., website updates, newsletter development, membership drive).

For more information contact MC at 315-617-2821 or mary.chruscicki@cybernyalliance.org.

Check www.cybernyalliance.org for details and updates!

Thank you for all your support and I look forward to working with you in 2016!