



## The Alliance Matters

Welcome to “The Alliance Matters”, a newsletter focused on keeping you informed about the CYBER NY Alliance initiatives and accomplishments, highlights about our Central New York (CNY) region, defense industry, members and our partners and upcoming events and opportunities. For more information, go to [www.cybernyalliance.org](http://www.cybernyalliance.org).

**PLEASE NOTE**, there will be a quarterly **CYBER NY ALLIANCE MEMBERS ONLY** meeting **16 November 2015**, from 2-3pm at the Griffiss Institute. In addition to a short overview, the format will be a Round Table with the CYBER NY Alliance Board of Directors. Please RSVP by COB Thursday, 12 November 2015 to Dawn Rava-Crofoot at [dawn.rava-crofoot@axenterprize.com](mailto:dawn.rava-crofoot@axenterprize.com).

### Membership

I'd like to welcome our newest member, **The Bank of New York Mellon**, commonly referred to as BNY Mellon. BNY Mellon is an American [multinational](#) banking and [financial services](#) corporation formed on July 1, 2007, as a result of the merger of [The Bank of New York](#) and [Mellon Financial Corporation](#). Started by Alexander Hamilton in 1784, BNY Mellon is one of the longest-lasting financial institutions in the world. ([www.bnymellon.com](http://www.bnymellon.com))

I would like to also welcome Mr. Jack Rudnick and his team at the NYS Science & Technology Law Center (<http://nysstlc.syr.edu/>) at Syracuse University College of Law. Their technology commercialization program is extremely complementary to the AFRL Rome/Griffiss Institute/Cyber Research Institute/CYBER NY Alliance/MV EDGE commercialization activities.

### Local-State-Federal Regional Support

We have unprecedented support from our Local, State and Federal officials including County Executive Anthony Picente, Senator Joe Griffo, Assemblyman Anthony Brindisi, Congressman Hanna, and Senators Chuck Schumer and Kristen Gillibrand. They actively support our regional Department of Defense (DoD) assets – Air Force Research Laboratory at Rome (AFRL-Rome), Eastern Area Defense Sector (EADS) and Defense Finance and Accounting Service (DFAS). It's also with their support that New York's C4I and Cyber high tech continues to grow and be recognized as a “Cyber and Information Technology Center of Excellence”.

Thank you to **County Executive Anthony Picente who approved \$100,000** for the CYBER NY Alliance. Funds will be used to continue the efforts to promote, strengthen and expand the initiatives to develop our assets at the Griffiss Business and Technology Park and our surrounding region. In particular, we will work with NUAIR and the Griffiss International Airport to expand the FAA UAS Test Site.

Thank you to Assemblyman Brindisi for including the CYBER NY Alliance in the “Quick Links” section of his newsletter.

**Lt. Gov. Hochul**, joined by Senator Griffo, Assemblyman Brindisi, County Executive Picente and Rome Mayor Fusco, visited Rome Lab on 26 October. The last visit by a Senior New York Official to the Lab was in 2005. This event represents a major first step in establishing a relationship between NY and Air Force leadership that will open the doors for more collaboration and partnerships. The synergies between New York's technology initiatives and Rome Lab C4I, Cyber and Nano will enable further development of New York's CYBER Valley brand.

**CNY Hackathon** (<http://www.cnyhackathon.org/>)



Congratulations to Jake Milhevic and Mohawk Valley Community College for hosting another successful CNY Hackathon on 6-7 November 2015. There were over 90 students participating from MVCC, HCCC, Utica College, SUNY Poly, Syracuse University and Oneida-Herkimer BOCES. Industry partners and volunteers included Rome Lab, AIS, AX Enterprize, AX Signature, M.A. Polce Consulting, and Quanterion. The CNY Hackathon is a regional intercollegiate offensive/defensive cybersecurity competition held at the end of each Fall and Spring semester designed to improve cybersecurity education and more closely align academia with Central New York industry partners.

**Griffiss Institute** ([www.griffissinstitute.org](http://www.griffissinstitute.org))

Special thanks to Jennifer Sumner, Public Relations & Marketing Manager, who is helping develop the CYBER NY Alliance promotional material and the Alliance's presence in the social media space.



After a successful first year, the graduate startups from the 2015 Commercialization Academy have begun to hire in the Mohawk Valley ecosystem. For more info go to: <http://www.griffissinstitute.org/about-us/gi-news/news-story/commercialization-academy-graduates-now-hiring>

**NUAIR/Griffiss International Airport FAA UAS Test Site** – ([www.nuairalliance.org](http://www.nuairalliance.org))

The NUAIR Alliance is a New York based not-for-profit coalition of more than 70 private and public entities and academic institutions working together to operate and oversee UAS test ranges in New York, Massachusetts and Michigan. Headquartered at Griffiss International Airport, in Rome, New York, NUAIR manages one of just six UAS test sites in the United States leading the research and deployment of technologies that will establish the case for safe UAS operations in the nation's commercial airspace.

Efforts are underway to install a State of the Art Mission Operations and Data Management Center in support of the research and development needed to ensure the safe integration of UASs in the national air space.

### **In the News**

Utica Observer Dispatch featured a story on Rome Lab on 29 October 2015. Congressman Hanna, Senator Griffo and Assemblyman Brindisi stated their strong support for Rome Lab's continued growth. Read more at <http://www.uticaod.com/article/20151029/NEWS/151029290/10375/NEWS/?Start=1>

Congressman Hanna talked about Rome Lab on WUTQ 100.7 "Talk of the Town" on 29 October 2015 (<http://wutqfm.com/personalities/talk-of-the-town>).

### **Upcoming Events**

***CYBER NY Alliance Members' Only Meeting 16 November at 2 -3PM at the Griffiss Institute***

Jack Welch to headline business conference at Turning Stone on March 9 and 10.

[http://www.syracuse.com/business-news/index.ssf/2015/10/jack\\_welch\\_to\\_headline\\_business\\_conference\\_at\\_turning\\_stone.html](http://www.syracuse.com/business-news/index.ssf/2015/10/jack_welch_to_headline_business_conference_at_turning_stone.html)

CYBER NY Alliance 2016 Membership Drive has begun. We need to stay vigilant and we need your support. We hope you will join the team!

While an FY17 BRAC is off the table, sequestration and budget cuts continue to be a concern as to their effect on the stability of Rome Lab mission, DFAS and EADS. The Alliance will continue to work with our Local, State and Federal officials and various consultants to build a strong supporting environment for the continued stability and growth of all DoD assets.

## **Thank you to our Current 2015 Members!**

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